

CAPABILITIES SUMMARY

Hillco Distributing Company, Inc.

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| Value Proposition to | Experts in providing fast response HVAC equipment for complex projects. Add Add Add Add Add Add Add Add Ad |
| Federal Agencies | Value Added Reseller (VAR) providing HVAC value engineering solutions. Support Fordered High Porferonce Control Publishers Programmes |
| | Support Federal High Performance Green Buildings Program. Output (Fig. 2) Output (Fi |
| | Support goals of Federal Energy Savings Contracts (ESCOs). (MOOR (ESCOS)) |
| Due desete and Comisses | Woman-Owned Small Business (WOSB / EDWOSB) success story. |
| Products and Services | Core Products Additional Products |
| | We can provide more than 10,000 HVAC related • Air Curtains |
| | equipment items, to include: • Infrared Heaters |
| | Hydronic Heating Equipment Duct Heaters Gas Fired Heating Equipment Fan Coils |
| | Tail Coils |
| | Electric Heating Equipment Make Up Air Equipment Filters Valves & Convectors |
| | Boilers (All Types) |
| | Heating and Cooling Coils |
| 10 m | Air Conditioning Products |
| | Air Curtains |
| Nicole "Nikki" Liddy | HVAC Parts and Filters |
| Owner & President | High-Efficiency LEED Equipment Hillco Provided HVAC Unit in Service-Roosevelt Collection |
| NAICS Codes | Primary NAICS Codes |
| | 423720 - Plumbing and Heating Equipment and Supplies (Hydronic) Merchant Supplier. |
| | 423730 - Warm Air heating and Air- Conditioning Equipment and supplies merchant wholesaler |
| 030 | 423620 - Household Appliances, Electric Housewares & Consumer Electronics Merchant Wholesalers |
| | 444190 - Other Building Material Dealers |
| | Additional NAICS Codes |
| | 238220 - Plumbing, Heating, and Air-Conditioning Contractor |
| Hillco HVAC Unit in Service | 561210 - Facility Support Services |
| Established | 1970 |
| Clients | Examples of Current and Past Clients include: |
| | Hill Mechanical-HVAC Equipment |
| Children's Memorial | Fe Moran-HVAC Equipment |
| Hospital | Advance Mechanical-HVAC Equipment |
| | Columbia Sheet Metal-HVAC Equipment |
| | We have provided HVAC equipment to more than 100 customers over the last 45 years. |
| Owner | Customers include commercial, industrial, health care and educational facilities. Nikki Liddy, President |
| Supplier Diversity | Woman-Owned Small Business (WOSB / EDWOSB) SBA 8(m) Program |
| Supplier Diversity | Small Disadvantaged Business (SDB) |
| Contract Vehicles | P-Card |
| | Purchase Order |
| | • ID-IQ |
| | BPA |
| | Subcontract |
| Why We're Different | Fast Response. We can meet accelerated delivery schedules. |
| | Tough Jobs. We can help locate hard to find parts & equipment to support complex projects. |
| | Value Engineering. We can help recommend the optimal parts and equipment for your job. |
| DUNS Number | 049819162 |
| CAGE Code | 3DP62 |
| Federal Partner | Amalgamated Services, Inc. (ASI) |
| Strategic Alliances | Supplier of more than 20 HVAC equipment brands, e.g., Markel, Modine and Trane |
| Memberships and | Windy-City-Women in HVAC |
| Affiliations | Woman Construction Owners and Executives (WCOE) |
| Mahaita | Society for Marketing Professional Services (SMPS) Society for Marketing Professional Services (SMPS) Society for Marketing Professional Services (SMPS) |
| Website Contact Information | www.HillcoDistributing.com |
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